



# REGISTRATION BROCHURE



DECEMBER 7-11

HILTON SAN DIEGO BAYFRONT

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## FOR INFORMATION ON OUR OTHER EVENTS



Visit [www.PBEO.com](http://www.PBEO.com)



Visit [www.BaseballTradeShow.com](http://www.BaseballTradeShow.com)



## 2014 Baseball Winter Meetings

Beautiful beaches, warm breezes and sun-filled days are calling from San Diego, and we're inviting you to answer the call! Join us at the Hilton San Diego Bayfront from December 7-11, as 'America's Finest City' will welcome the 113<sup>th</sup> annual Baseball Winter Meetings for the first time in nearly three decades. With a breathtaking, downtown waterfront location, the 30-story host hotel captures the essence of the city's distinctive coastal culture and lifestyle. Spend your days mingling in the heart of baseball's premier off-season event, and at night, walk to the Gaslamp Quarter and East Village for dining, world-class shopping, entertainment and recreational venues. With a location adjacent to the San Diego Convention Center, across the street from the San Diego Padres' Petco Park, and minutes from San Diego International Airport (SAN), you will be in the midst of all the week's action. Don't miss your opportunity to experience five days of everything this world-class city has to offer!

The Baseball Winter Meetings is the annual gathering of members of The National Association of Professional Baseball Leagues, Inc. d/b/a Minor League Baseball, Major League Baseball and their affiliated parties. Known as the largest gathering of baseball executives in the world, the Baseball Winter Meetings brings together front office personnel, trade show exhibitors and job seekers in one place for five days of seminars, league meetings and organizational meetings. Among the week's notable events are the Baseball Trade Show, PBEO Job Fair and other special events, such as the Banquet, Awards Luncheon and Gala. Check out the event description section of this brochure for complete details. For the most up-to-date Baseball Winter Meetings information, including a schedule of events, visit [www.BaseballWinterMeetings.com](http://www.BaseballWinterMeetings.com).



(Photo courtesy of the San Diego Convention & Visitors Bureau)





# SCHEDULE OF EVENTS



## SUNDAY, DECEMBER 7

Business of Baseball Workshop\*  
Banquet

8:00 a.m.—3:30 p.m.  
7:00 p.m.—9:00 p.m.

## MONDAY, DECEMBER 8

Bob Freitas Business Seminar  
PBEO Job Fair\*  
Opening Session  
Awards Luncheon  
Opening Night at the Baseball Trade Show\*

8:30 a.m.—4:15 p.m.  
9:00 a.m.—6:00 p.m.  
11:00 a.m.—12:00 p.m.  
12:15 p.m.—2:30 p.m.  
5:00 p.m.—8:00 p.m.

## TUESDAY, DECEMBER 9

PBEO Job Fair\*  
Baseball Trade Show\*  
Bob Freitas Workshop Series\*

9:00 a.m.—6:00 p.m.  
10:00 a.m.—5:00 p.m.  
10:30 a.m.—4:30 p.m.

## WEDNESDAY, DECEMBER 10

PBEO Job Fair\*  
Baseball Trade Show\*  
Bob Freitas Workshop Series\*  
Closing Session  
Gala at Petco Park

9:00 a.m.—6:00 p.m.  
10:00 a.m.—4:00 p.m.  
10:30 a.m.—12:30 p.m.  
5:00 p.m.—6:00 p.m.  
7:00 p.m.—10:00 p.m.

A full schedule of events, including league meetings, will be available online in October.  
Event times are subject to change without notice.

\*Indicates event will take place at San Diego Convention Center. Otherwise, the event will take place at the Hilton San Diego Bayfront, with the exception of the Gala at Petco Park.



San Diego Convention Center (Photo courtesy of the San Diego Convention & Visitors Bureau)



[www.BaseballWinterMeetings.com](http://www.BaseballWinterMeetings.com)



[@WinterMeetings](https://twitter.com/WinterMeetings)



[/BaseballWinterMeetings](https://www.facebook.com/BaseballWinterMeetings)



## Banquet

Sponsored by Major League Baseball and New Era Cap Co., this annual event recognizes some of the most prestigious awards in the baseball industry, including the King of Baseball, the John H. Johnson President's Award, the Larry MacPhail Award, the Warren Giles Award, the Sheldon "Chief" Bender Award, the Mike Coolbaugh Award and the John Henry Moss Community Service Award. For more information on these awards, please visit [www.BaseballWinterMeetings.com](http://www.BaseballWinterMeetings.com).

## PBEO Job Fair

Currently in its 21<sup>st</sup> year, the PBEO Job Fair gives individuals seeking employment in the baseball industry the opportunity to meet face-to-face with club executives and interview on-site for a variety of available positions. The process is simple and streamlined. Job fair attendees can search jobs ranging from internships to full-time positions, then apply, interview and receive offers all while at the Baseball Winter Meetings. With December marking the height of the baseball hiring season, an average of 400-500 jobs are posted each year for between 450-550 job seekers. For more information on PBEO and the Job Fair, visit [www.PBEO.com](http://www.PBEO.com).

## Bob Freitas Business Seminar & Workshop Series

A staple of the Baseball Winter Meetings for more than two decades, the Bob Freitas Business Seminar continues its tradition of delivering insightful speakers and attention-grabbing topics to attendees. Morning breakout sessions, featuring presenters from the baseball world and beyond, provide valuable insight into the sports industry and its practices. Current Freitas tracks include Sales & Marketing, Covering Your Bases, Grand Slam Operations, Licensing & Merchandise and Community & Media Relations. Organizations can benefit from the information offered by a diverse list of presenters and topics.

In 2013, the Monday afternoon roundtable setup, which had typically taken place in a large ballroom-type setting, was changed. Renamed the Bob Freitas Workshop Series, the previous format was replaced with a number of smaller rooms for increased communication. The new format will also be in place for the 2014 event. This will continue to allow

for closer interaction among attendees in a quieter, smaller location. Featuring a room for each track (as in the mornings), a moderator will present a topic and then allow those in attendance to share their experiences and ideas on it with the group. Two sessions will be held simultaneously in each room.

Also part of the updated programming from 2013, the two informal workshops will continue during the morning and afternoon on the Baseball Trade Show floor on Tuesday and Wednesday. These informal workshops will feature speakers and discussions, giving attendees the freedom to stop in for a few minutes while walking the show floor, or stay for the entire 30-minute session. The new format will allow participants to experience more speakers than ever before, hear a wider variety of relevant topics and have further opportunities to exchange and share ideas with their colleagues.

## Awards Luncheon

Sponsored by Musco Sports Lighting, the annual Awards Luncheon recognizes some of the top individuals and clubs within the game of baseball. Highlights of the event include opening remarks from Minor League Baseball President & CEO Pat O'Conner, followed by award presentations for the Joe Bauman Trophy, Rawlings Woman Executive of the Year, the Bowie Kuhn Award, Sports Turf Managers of the Year, Scouts of the Year, Baseball America Organization of the Year and The Bob Freitas Awards. The Awards Luncheon is attended by more than 1,000 individuals and is a way for attendees from both Minor League Baseball and Major League Baseball to honor their peers and colleagues.



*Charlotte Knights Vice President of Sales Chris Semmens speaks at the 2013 Bob Freitas Workshop Series*



## Opening Night at the Baseball Trade Show

Known as the kick-off of the Trade Show, Opening Night gives exhibitors and attendees their first opportunity to network and socialize on the trade show floor. With more than 250 companies exhibiting their products and services, the Baseball Trade Show is the ideal setting to make purchases for equipment, player apparel, retail merchandise and promotional items and services, or to simply check out the latest baseball products available on the market. For more information, visit [www.BaseballTradeShow.com](http://www.BaseballTradeShow.com).

## Gala

Sponsored by New Era Cap Co., Essensa, Rawlings and K&K Insurance Group, the Gala's laid-back atmosphere and casual social setting offers Baseball Winter Meetings attendees, Baseball Trade Show exhibitors and job seekers a chance to network and socialize beyond the week's scheduled meetings. Taking place at Petco Park, this year's Gala will provide an evening full of delicious food, cocktails and mingling among your peers and colleagues, along with a spectacular inside look at the home of the San Diego Padres.



*Attendees line up for food at the 2013 Baseball Winter Meetings Gala*



*Gala attendees at the 2013 event held at the Walt Disney World Swan and Dolphin Resort*





## About San Diego

Ninety-two golf courses, 1,200 tennis courts, 70 miles of pristine beaches—all in a climate named “ideal” by meteorologists. San Diego's four microclimates, including mountains, deserts, inland valleys and beaches can show you just how great the great outdoors can be. Explore rural mountain terrain or desert trails, run with the tide or swim against it, scuba dive the depths of kelp forests or cycle pine forests. San Diego's many outdoor venues offer just about any sporting convention or spectator event you can think of. This is a city that has hosted two Super Bowls and is home to an annual Rock 'n' Roll marathon. “America's Finest City” definitely lives up to its reputation as “America's Fittest City.”

Also, while in San Diego, enter a floating city at sea on the USS Midway Aircraft Carrier Museum, situated along the bay, or visit the famous Horton Plaza with more than 100 different stores.

## Attire

Business casual attire is appropriate for the Baseball Winter Meetings and Baseball Trade Show. Business attire is suggested for job seekers attending the Job Fair, especially for interviews. A presentable and professional appearance

is recommended at all times. Refer to individual event tickets for specific attire recommendations.

## Weather

Please refer to your favorite weather forecast when planning your trip to San Diego. Average temperatures in December range from a low of 48 to a high of 65 degrees.

## Upcoming Baseball Winter Meetings Site

**GAYLORD OPRYLAND RESORT  
& CONVENTION CENTER**

Nashville, Tenn.

December 6–10, 2015



*A view of LaJolla Shores (Photo courtesy of the San Diego Convention & Visitors Bureau)*



## Hotel Information

The host hotel and location for the 2014 Baseball Winter Meetings is the Hilton San Diego Bayfront in San Diego, Calif.

### Hilton San Diego Bayfront

1 Park Boulevard

San Diego, CA 92101

Phone: (619) 564-3333

Fax: (619) 564-3344

Email: [SANCC-Front\\_Office\\_Managers@hilton.com](mailto:SANCC-Front_Office_Managers@hilton.com)

Website: [www.hiltonsandiegobayfront.com](http://www.hiltonsandiegobayfront.com)

### GROUP RATE

Attendees can reserve housing through the Minor League Baseball office via their Baseball Winter Meetings registration (online or brochure). The group rate for a single or double room reserved through the Minor League Baseball

office is \$197.08 per night, including taxes and fees, where applicable. Although PBPC (Professional Baseball Promotion Corp./Minor League Baseball) will use reasonable efforts to accommodate the housing requests of each applicant, PBPC reserves the right, in its sole discretion, to assign, reassign, change or otherwise designate lodging for applicants at any of the Baseball Winter Meetings convention hotels.

**Hotel Incidental Policy:** Upon your check-in to your assigned hotel, the hotel will require you to present a credit card. The hotel will hold a pre-authorized amount of \$50 per night for the duration of your stay. Depending on your bank, it could take up to two (2) – 30 days for the unused funds to reappear back in your account.

## Travel Information

### AIR TRAVEL

#### San Diego International Airport (SAN)

San Diego International is the closest international airport to all of San Diego's downtown excitement. For parking information, travel to and from the airport or a full airport guide, please visit [www.san.org](http://www.san.org).

### GROUND TRAVEL

#### Airport Shuttle

Shuttle vans and buses operated by off-airport companies are a popular and convenient transportation option. Shuttle service is available at the Transportation Plazas across from Terminals 1 and 2, and curbside at the Commuter Terminal.

From Terminal 1 you must cross the skybridge, and take either the escalators or the elevators to street level. From Terminal 2 use the pedestrian crosswalk conveniently located outside the Terminal 2 baggage claim area to access the Transportation Plaza. A transportation coordinator will place you with the first available shuttle, unless you specify a particular shuttle company.

For a list and contact information on available shuttles, please visit <http://www.san.org/sdia/transportation/default.aspx>.

#### Taxi Service

A one-way taxi fare to or from the airport to the Hilton San Diego Bayfront or the San Diego Convention Center is approximately \$16 (does not include gratuity). Please visit [www.san.org](http://www.san.org) for additional taxi transportation information and pricing.



(Photo courtesy of Hilton San Diego Bayfront)







# REGISTRATION PRICING



## Baseball Winter Meetings Attendees

The Baseball Winter Meetings are not open to the general public. Only Minor League Baseball and Major League Baseball organizations, or Approved Non-Members\* can attend. The registration deadline for the Baseball Winter Meetings is October 24, 2014. Any registrations received after October 24 will be charged an additional \$150 per registration.

### Advanced Registration Rates

MiLB/MLB Club or League: \$325  
Approved Non-Member\*: \$525

### On-Site Registration Rates

MiLB/MLB Club or League: \$475  
Approved Non-Member\*: \$675

MiLB/MLB Clubs can only purchase credentials and request housing for employees within their organization.

The price listed above gives each attendee one (1) event name badge and a full ticket passport to the Baseball Winter Meetings. The passport includes one (1) ticket to each of the Baseball Winter Meetings special events (Banquet, Awards Luncheon and Gala) and a gift ticket.

### Additional Ticket Prices<sup>†</sup>

Banquet: \$125 | Awards Luncheon: \$75 | Gala: \$125 | Name Badge: \$250

<sup>†</sup> One complete Baseball Winter Meetings registration must be purchased in order to purchase any additional tickets or name badges.

**\* Approved Non-Member:** You must receive permission from the Minor League Baseball office to attend the Baseball Winter Meetings as an Approved Non-Member. Approved Non-Members can choose to attend the Bob Freitas Business Seminar for an additional fee of \$350. To qualify to attend as an Approved Non-Member, you or your organization must have an existing relationship with a Minor League Baseball or Major League Baseball club and/or league. You must provide two (2) references to the Minor League Baseball office to verify the nature of your relationship, your reason for attending, your company name, website and contact information. Submit all information and/or questions to [BaseballWinterMeetings@MiLB.com](mailto:BaseballWinterMeetings@MiLB.com) or (727) 456-1701. Certified player agents who are registered with the MLBPA have permission to attend after credentials are confirmed.

## Exhibitors & Job Seekers

If you or your organization provides a product or service to Minor League Baseball or Major League Baseball clubs and/or leagues, you must register as an exhibitor. Any company interested in attending the Baseball Trade Show can visit [www.BaseballTradeShow.com](http://www.BaseballTradeShow.com), call (727) 456-1712 or email [TradeShow@MiLB.com](mailto:TradeShow@MiLB.com).

If you are interested in attending the PBEO Job Fair, please visit [www.PBEO.com](http://www.PBEO.com), call 1-866-WE-R-PBEO (1-866-937-7236) or email [Info@PBEO.com](mailto:Info@PBEO.com).

Any exhibitors or job seekers interested in purchasing tickets to Baseball Winter Meetings special events may do so at the Baseball Winter Meetings registration counter on-site in San Diego.



[www.BaseballWinterMeetings.com](http://www.BaseballWinterMeetings.com)



[@WinterMeetings](https://twitter.com/WinterMeetings)



[/BaseballWinterMeetings](https://www.facebook.com/BaseballWinterMeetings)

## To Register

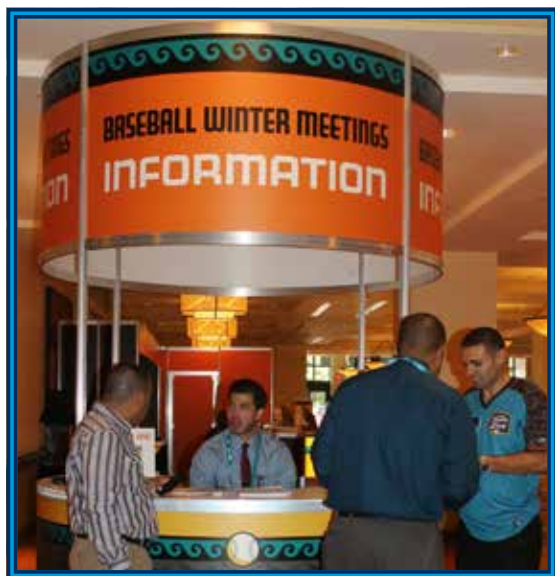
Registration and housing can be completed online, or by filling out the enclosed forms. Please log on to [www.BWM.MiLB.net](http://www.BWM.MiLB.net) to complete the online process. Make sure to have your intranet username and password ready to register online. If you do not have a username or password, or have lost yours, contact [BaseballWinterMeetings@MiLB.com](mailto:BaseballWinterMeetings@MiLB.com) or (727) 456-1701.

## Refund Policy

Any refund requests must be submitted in writing on or before November 21, 2014, to [BaseballWinterMeetings@MiLB.com](mailto:BaseballWinterMeetings@MiLB.com) or by faxing (727) 821-5819. Refunds will only be accepted in cases of emergencies and you may be asked to provide appropriate documentation. If registration materials have already been shipped to you from the Minor League Baseball office, all items must be returned to the Minor League Baseball office before a refund will be issued. Approved refunds will be processed after materials are received and processed by the Minor League Baseball office.

## Questions

For general questions about the Baseball Winter Meetings, registration, housing or non-member approval not addressed in this brochure or on the website, please contact [BaseballWinterMeetings@MiLB.com](mailto:BaseballWinterMeetings@MiLB.com) or (727) 456-1701.



MiLB staff members assist attendees at the Baseball Winter Meetings Information Booth (left); 2013 Baseball Winter Meetings Gift Bag Distribution Counter (right)



P.O. Box A, St. Petersburg, FL 33731-1950 or 9550 16<sup>th</sup> St. N., St. Petersburg, FL 33716, or fax to (727) 821-5819.

## Part 1 – Contact Information

## ATTENDEE CATEGORY

(Check One)

☐ MiLB/MLB Club or League: \$325

☐ Approved Non-Member: \$525

*(If you are not a member of Minor League Baseball or Major League Baseball, then you are a Non-Member. Non-Members must be approved in order to register.)*

Club/Organization \_\_\_\_\_ Contact Person \_\_\_\_\_ Email \_\_\_\_\_

Street Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_ Telephone \_\_\_\_\_

## Part 2 – Attendee Information

Do you or any personnel representing your organization at the Baseball Winter Meetings have any special needs as addressed by the Americans with Disabilities Act? ☐ Yes ☐ No

Please print name and indicate with a check mark which personnel are buyers, Bob Freitas-Business Seminar attendees and those who WILL NOT require housing.

Please make additional copies of this form if more space is needed.

[illegible]

BOB FREITAS

**BOB FREITAS** **Approved Non-Members Only:**  
If you wish to attend the Bob Freitas Business Seminar, enter the number of attendees and multiply by the seminar fee of \$350.

Total # of Freitas Attendees	×	\$ 350	=	\$
				Seminar Fee

Freitas Total/

$$\begin{array}{r} \text{Total \# of Registrants} \\ \times \quad \$ \\ \hline \end{array} \quad \begin{array}{r} \text{Registration Fee} \\ = \quad \$ \end{array}$$

**Registration Total**

REGISTRATION DEADLINE: OCTOBER 24, 2014



**HOUSING DEADLINE: OCTOBER 24, 2014**



## Part 5 – Additional Ticket Information

To order additional tickets for the 2014 Baseball Winter Meetings special events, please complete this form. List the total number of additional tickets needed for each event. The additional ticket total should be entered in the appropriate space on the registration form and included in the total payment due. One complete registration package must be purchased to order any additional event tickets. If you have already purchased a full registration, tickets to all events are already included.

Cala \_\_\_\_\_ x \$125 = \$ \_\_\_\_\_  
 Awards Luncheon \_\_\_\_\_ x \$75 = \$ \_\_\_\_\_  
 Banquet \_\_\_\_\_ x \$125 = \$ \_\_\_\_\_  
 Name Badge\* \_\_\_\_\_ x \$250 = \$ \_\_\_\_\_

**Additional Ticket Total\*** \$ \_\_\_\_\_

If purchasing additional Name Badges, list the names and Twitter handles (optional) below.

1. \_\_\_\_\_ @ \_\_\_\_\_  
 2. \_\_\_\_\_ @ \_\_\_\_\_  
 3. \_\_\_\_\_ @ \_\_\_\_\_  
 4. \_\_\_\_\_ @ \_\_\_\_\_  
 5. \_\_\_\_\_ @ \_\_\_\_\_

\* Name Badge allows entrance to Baseball Trade Show only and the listed individual(s) must be employed by the organization submitting the form. Forms will not be processed until full payment is received.

## Part 6 – Payment Information

### PAYMENT TOTAL

Registration Total (Taken from Part 2) = \$ \_\_\_\_\_  
 Freitas Total (Taken from Part 2) = \$ \_\_\_\_\_  
 Housing Total (Taken from Part 3) = \$ \_\_\_\_\_  
 Additional Ticket Total (Taken from Part 5) = \$ \_\_\_\_\_

**Total Payment = \$ \_\_\_\_\_**

### PAYMENT INFO

☐ Check ☐ Money Order ☐ Visa ☐ MasterCard ☐ American Express ☐ Discover

Card Number \_\_\_\_\_ Expiration Date \_\_\_\_\_ / \_\_\_\_\_

Print Name (as it appears on card) \_\_\_\_\_

Authorized Signature\* \_\_\_\_\_

\* By signing you and attendees of your organization agree to all rules and regulations of the Baseball Winter Meetings and Baseball Trade Show (see page 16). Email addresses (page 11) will be given to your assigned hotel in order to mail your hotel confirmation number as well as provided to all Baseball Winter Meetings sponsors. All registration materials will be mailed to the contact listed in Part 1.

**Make checks payable to Baseball Winter Meetings**

All registration and ticket credit card transactions will appear as Minor League Baseball. | All housing credit card transactions will appear as your assigned hotel.

**REGISTRATION DEADLINE: OCTOBER 24, 2014**



# BASEBALL TRADE SHOW



## Location

**San Diego Convention Center**  
Exhibit Halls G & H

## Schedule

**MONDAY, DECEMBER 8**

**Opening Night at the Baseball Trade Show**  
5:00 p.m. – 8:00 p.m.

**TUESDAY, DECEMBER 9**

10:00 a.m. – 5:00 p.m.

**WEDNESDAY, DECEMBER 10**

10:00 a.m. – 4:00 p.m.



2013 Baseball Trade Show New Product Showcase board

Baseball Trade Show attendees range from owners and general managers to stadium operations and buyers. Representatives from all across Minor League Baseball and Major League Baseball will be in attendance. This annual gathering gives you the opportunity to make purchases for equipment, player apparel, retail merchandise and promotional items and services or to just check out the latest baseball products available on the market.

Spanning three days, the Baseball Trade Show is a catalyst for attendees and exhibitors to interact with one another and achieve valuable face-to-face time. More than 250 exhibitors will utilize approximately 100,000 square feet of exhibitor space in the San Diego Convention Center during the week.

Exhibiting companies include manufacturers and distributors of apparel, caps, gift items, souvenirs, promotional products, stadium equipment, food and beverage products, player equipment and on-field suppliers and service companies, including insurance, architecture, concessions, printing, marketing, Internet, entertainment and many more. The Baseball Trade Show offers a unique one-stop shopping experience for attendees in one convenient forum.

While on-site, make sure to pick up a complimentary Buyer's Guide Directory to help you navigate your way through the exhibits on the trade show floor. The Social Media Lounge includes a free Wi-Fi hot spot and serves as a meeting place to connect via your favorite social media platform, check email, conduct business and network with other attendees, as well as complete an attendee survey to receive a free gift.

For complete information on the Baseball Trade Show, including a list of exhibitors and accompanying booth numbers, visit [www.BaseballTradeShow.com](http://www.BaseballTradeShow.com). The Baseball Trade Show can be reached at [TradeShow@MiLB.com](mailto:TradeShow@MiLB.com) or (866) 926-6452.



2013 Baseball Trade Show entrance



[www.BaseballTradeShow.com](http://www.BaseballTradeShow.com)



[@WinterMeetings](https://twitter.com/WinterMeetings)



[/BaseballWinterMeetings](https://www.facebook.com/BaseballWinterMeetings)



## Overview

The PBEO Job Fair gives clubs the opportunity to post available positions, conduct interviews and hire qualified candidates through this streamlined and simple hiring process. Clubs can post jobs at the Job Fair free of charge and can pre-post positions on or before November 21 by 5:00 p.m. EST via [www.PBEO.com](http://www.PBEO.com). Attendees can search jobs ranging from internships to full-time positions, then apply, interview and receive offers all while at the Baseball Winter Meetings and PBEO Job Fair. With December marking the height of the baseball hiring season, this is a great way for clubs to get a jump start on the season by filling their staffing needs. Approximately 400-500 jobs are posted each year for between 450-550 job seekers. Don't miss out on the chance to find your next employee from a pool of national candidates. Your club can post available positions in advance of the Baseball Winter Meetings by using your club's account at [www.PBEO.com](http://www.PBEO.com), or by filling out the Job Fair Posting Form on the following page.



Attendees review the Applying for a Position signage at the 2013 Baseball Winter Meetings

## JOB FAIR SCHEDULE OF EVENTS

### SUNDAY, DECEMBER 7

Registration	7:00 a.m. – 4:00 p.m.
Business of Baseball Workshop	8:00 a.m. – 3:30 p.m.
Job Posting Room and Workroom	3:30 p.m. – 5:00 p.m.

### MONDAY, DECEMBER 8

Registration	8:00 a.m. – 4:00 p.m.
PBEO Office and Job Posting Room	9:00 a.m. – 5:00 p.m.
Interview Room, Interview Schedule Room and Workroom	9:00 a.m. – 6:00 p.m.

### TUESDAY, DECEMBER 9

Registration	8:00 a.m. – 4:00 p.m.
PBEO Office and Job Posting Room	9:00 a.m. – 5:00 p.m.
Interview Room, Interview Schedule Room and Workroom	9:00 a.m. – 6:00 p.m.

### WEDNESDAY, DECEMBER 10

PBEO Office and Job Posting Room	9:00 a.m. – 5:00 p.m.
Interview Room, Interview Schedule Room and Workroom	9:00 a.m. – 6:00 p.m.

Locations and times are subject to change.

For more information on the PBEO Job Fair, please contact Mark Labban at 1-866-WE-R-PBEO (1-866-937-7236) or at [Info@PBEO.com](mailto:Info@PBEO.com).





Position Title \_\_\_\_\_

START DATE \_\_\_\_\_ STATUS ☐ Full-Time ☐ Part-Time INTERNSHIP/TRAINEE ☐ Yes ☐ No

### CATEGORY

- |                                                       |                                                      |                                                      |                                                      |                                                  |
|-------------------------------------------------------|------------------------------------------------------|------------------------------------------------------|------------------------------------------------------|--------------------------------------------------|
| <input type="checkbox"/> Administrative Assistant     | <input type="checkbox"/> Clubhouse/Equipment Manager | <input type="checkbox"/> Group Sales                 | <input type="checkbox"/> Merchandise/Retail Services | <input type="checkbox"/> Stadium Operations      |
| <input type="checkbox"/> Advertising/Sponsorship      | <input type="checkbox"/> Community Relations         | <input type="checkbox"/> IT/Computer Network Systems | <input type="checkbox"/> Other                       | <input type="checkbox"/> Ticket Sales            |
| <input type="checkbox"/> Assistant GM                 | <input type="checkbox"/> Concessions/Catering        | <input type="checkbox"/> Marketing & Promotions      | <input type="checkbox"/> Play-by-Play                | <input type="checkbox"/> Turf/Grounds Management |
| <input type="checkbox"/> Baseball Operations/Scouting | <input type="checkbox"/> Creative Services           | <input type="checkbox"/> Mascot                      | <input type="checkbox"/> Senior Management           |                                                  |
| <input type="checkbox"/> Business/Accounting/Finance  | <input type="checkbox"/> Event Management            | <input type="checkbox"/> Media/Public Relations      | <input type="checkbox"/> Social Media                |                                                  |

### Responsibilities

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

### Experience Required

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

### Salary & Compensation

\_\_\_\_\_

### Contact Information

Club Name \_\_\_\_\_ League \_\_\_\_\_

Club Contact \_\_\_\_\_ Email \_\_\_\_\_

Address \_\_\_\_\_ Phone \_\_\_\_\_

City, State, ZIP \_\_\_\_\_ Fax \_\_\_\_\_

Will interviews be conducted at the PBEO Job Fair/Baseball Winter Meetings? ☐ Yes ☐ No

If yes, where will they be conducted? ☐ Job Fair Interview Room ☐ Hotel Lobby ☐ Club Hotel Room Number \_\_\_\_\_ ☐ Other \_\_\_\_\_

PBEO Office Use Only:

**Position Posted**

☐ Monday, 12/8 ☐ Tuesday, 12/9 ☐ Wednesday, 12/10

9:00 9:30 10:00 10:30 11:00 11:30 12:00 12:30 1:00 1:30 2:00 2:30 3:00 3:30 4:00 4:30 5:00

## Attendee Conduct & Liability

Attendees must abide by all applicable laws, codes, regulations, ordinances, rules (including the rules of the convention), and all directions given by the convention staff and/or the convention site. Attendees assume all risks and responsibility for attending the Baseball Winter Meetings, Baseball Trade Show, and all events related to them. Generally speaking, attendees are expected to behave in a professional and courteous manner when attending events. The hotels, convention staff, and Organizer reserve the right to immediately reject, eject, remove, or prohibit any attendee from the Baseball Winter Meetings, Baseball Trade Show, and all events related to them, if, in their sole and absolute discretion, the attendee violates any rules or regulations, or if the attendee's conduct is deemed detrimental or disruptive to the Baseball Winter Meetings, Baseball Trade Show, or other related events, or another attendee's safety or comfort. If any attendee is rejected, ejected, removed, or prohibited from the Baseball Winter Meetings, Baseball Trade Show, or other related event, the attendee shall not be entitled to any refund of registration fees or other fees and will remain liable for any damages caused by his or her actions.

ATTENDEES AGREE THAT THE NATIONAL ASSOCIATION OF PROFESSIONAL BASEBALL LEAGUES, INC. (THE "NAPBL"), PROFESSIONAL BASEBALL PROMOTION CORP. (THE "ORGANIZER"), MAJOR LEAGUE BASEBALL, SAN DIEGO HILTON BAYFRONT, SAN DIEGO CONVENTION CENTER, SAN DIEGO PADRES, AND ALL OF THEIR RESPECTIVE OWNERS, SUBSIDIARIES, AFFILIATED COMPANIES, MEMBER LEAGUES AND CLUBS, SHAREHOLDERS, DIRECTORS, OFFICERS, EMPLOYEES, REPRESENTATIVES, AGENTS, CONTRACTORS, SUBCONTRACTORS, AND ATTORNEYS SHALL NOT BE LIABLE TO ANY ENTITY OR INDIVIDUAL FOR ANY LOSS, DAMAGE, OR INJURY ARISING OUT OF OR RELATING TO (i) ANY NEGLIGENCE, RECKLESS, OR INTENTIONAL ACT OR OMISSION OF ATTENDEES (OR ANY OF ATTENDEES' OFFICERS, EMPLOYEES, REPRESENTATIVES, AGENTS, GUESTS, OR INDEPENDENT CONTRACTORS) OR (ii) ANY VIOLATION OF ANY APPLICABLE LAW, CODE, REGULATION, ORDINANCE, OR RULE BY ATTENDEES (OR ANY OF ATTENDEES' OFFICERS, EMPLOYEES, REPRESENTATIVES, AGENTS, GUESTS, OR INDEPENDENT CONTRACTORS). EACH EVENT LISTED IN (i) AND (ii) IS AN "INDEMNIFIED EVENT." ATTENDEES AGREE TO INDEMNIFY AND HOLD HARMLESS THE NAPBL, ORGANIZER, MAJOR LEAGUE BASEBALL, SAN DIEGO HILTON BAYFRONT, SAN DIEGO CONVENTION CENTER, SAN DIEGO PADRES, AND ALL OF THEIR RESPECTIVE SUBSIDIARIES, AFFILIATED COMPANIES, MEMBER LEAGUES AND CLUBS, SHAREHOLDERS, DIRECTORS, OFFICERS, EMPLOYEES, REPRESENTATIVES, AGENTS, CONTRACTORS, SUBCONTRACTORS, ATTORNEYS, AND INSURERS FROM ANY AND ALL CLAIMS, THREATS, DAMAGES, INJURY, LOSSES, LIABILITY, SUITS, ACTIONS, DEMANDS, JUDGMENTS, PROCEEDINGS (WHETHER LEGAL, EQUITABLE, ADMINISTRATIVE, OR OTHERWISE), COSTS, AND EXPENSES (INCLUDING, WITHOUT LIMITATION, ATTORNEYS' FEES) RELATING TO OR ARISING FROM AN INDEMNIFIED EVENT.

## Baseball Winter Meetings General Attendance Policy

The Baseball Winter Meetings are not open to the general public. In order to attend, you must be (i) a member of The National Association of Professional Baseball Leagues, Inc., d/b/a Minor League Baseball, or Major League Baseball, (ii) a Baseball Trade Show exhibitor, (iii) a PBEO® Job Fair attendee, or (iv) an Approved Non-Member. Non-Member applications must be approved prior to registration and will be considered on a case-by-case basis, in Minor League Baseball's sole and absolute discretion.

Minor League Baseball and Major League Baseball clubs and leagues may only register, purchase additional tickets or name badges, and request housing for individuals who are employed by their organization.

Any company that is in the business of selling a product or service to any Minor League or Major League Baseball club or league can only attend the Baseball Winter Meetings as a Baseball Trade Show exhibitor.

Any professional or amateur sports league, club, or organization must go through the Non-Member approval process as mentioned above and will be considered on a case-by-case basis, in Minor League Baseball's sole and absolute discretion.

Minor League Baseball, in its sole and absolute discretion, reserves the right to refuse admittance to any person or entity for any lawful reason. A member that has previously purchased a Name Badge Only may purchase an upgrade to a full registration package that includes tickets to all events by paying the on-site registration fee.

## Non-Transferable Convention Name Badges

A convention name badge serves as a revocable license for admission to the Baseball Winter Meetings and Baseball Trade Show. Convention name badges are required to gain entry to the Baseball Trade Show. Convention name badges are non-transferable. Convention name badges must be worn at all times and must be presented upon request. Tickets are required to attend special events and are not transferable. Minor League Baseball reserves the right, in its sole and absolute discretion, to terminate an attendee's license at any time and require the attendee to leave the premises. Anyone so removed from the convention will not receive any refund of fees previously paid. Re-entry to the convention will not be allowed. In addition, Minor League Baseball reserves the right, in its sole and absolute discretion, to terminate an attendee's license at any time and require the attendee to leave the premises if the attendee presents a name badge that does not belong to him or her or cannot produce required identification. Sharing name badges is strictly prohibited.

## Children's Attendance Policy

Children ages four and older must have a ticket and convention name badge to gain entry into the Baseball Trade Show and Baseball Winter Meetings special events. Costs for children ages four and older are the same as for adults.

## Registration vs. Room Reservation Policy

A person must be fully registered to attend the Baseball Winter Meetings in order to reserve housing through the Minor League Baseball office. A deposit equivalent to one night's stay per room reserved is required to process the housing form.

## Lost/Replacement Policy

If you lose or leave your registration materials at home, a replacement name badge can be purchased on-site at the Baseball Winter Meetings registration counter. If you lose special event tickets or a full passport, the charge for a replacement is the face value of the individual ticket or full passport. Upon your return home, a refund will be issued if you return all materials intact to our offices within 14 days after the last day of the event.

## Use of Likeness

Attendee irrevocably consents to the NAPBL and Organizer, and their employees, agents, and personnel, using the likenesses of attendee and attendee's employees, agents, personnel, invitees, and guests for purposes including, without limitation, the operation of the Baseball Winter Meetings and Baseball Trade Show, publicity, marketing, and promotion of the Baseball Winter Meetings and Baseball Trade Show and other programs. Attendee understands and agrees that the likenesses may be copied and distributed by various methods, including, without limitation, photography, video, television, websites, social media, brochures, email advertisements, magazines, and newspapers. Attendees and exhibitors understand that, although the NAPBL and Organizer will endeavor in good faith to use the likenesses in accordance with standards of good judgment, the NAPBL and Organizer cannot warranty or guarantee that any further dissemination of the likenesses will be subject to the NAPBL and Organizer's control. Accordingly, attendee, on behalf of himself, herself, or itself and all of its employees, agents, personnel, invitees, and guests, releases the NAPBL and Organizer from any and all claims and liability related to the likenesses or the dissemination thereof.

## Use of Email Address

Email addresses of registrants are shared with Baseball Winter Meetings sponsors so that they can provide information about industry products and reviews to attendees. In addition, if you reserve housing through the Minor League Baseball office, your email address will be given to your assigned hotel in order to send hotel confirmation numbers.

## Rebates

The Organizer will receive a room rebate in the amount of \$5 per room night from San Diego Hilton Bayfront. The rebate will help offset the costs of the Baseball Winter Meetings, Baseball Trade Show, and related events.

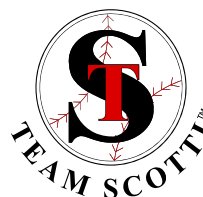




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For sponsorship opportunities at the Baseball Winter Meetings, contact Scott Kravchuk at (727) 456-1712 or [SKravchuk@MiLB.com](mailto:SKravchuk@MiLB.com).


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